



## Apex Tool Group - Aerospace

- Apex Tool Group Overview
- Why ATG?
- ATG Complete Solution Portfolio
- Appendices



A leading global manufacturer of professional hand and power tools, industrial assembly solutions and services

- Revenues of \$1.5 billion in 2012 with over 8,500 associates
- Manufacturing in 27 locations in the Americas, Europe, Asia, Australia

Diversified sales profile and strong relationships with global OEM's, industrial distributors, and retail customers

- Commercial operations in over 120 countries

Strong end-user focused product development culture delivering relevant innovation

- Over 200 engineering and R&D associates globally
- Design centers in Germany, France, US, and China

Globally managed with the Apex Business System (ABS)

- Enables us to provide innovative solutions with outstanding operational excellence and consistent earnings growth

Owned by Bain Capital since February 2013

## *Our Vision*

The focused leader in Assembly and Repair Tools delivering smart productivity and smarter results.

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## *Our Mission*

To be the first choice for industrial and professional customers by delivering outstanding innovation, productivity solutions and exceptional service around the globe

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## *Our Values*





# Industry Focused Solutions

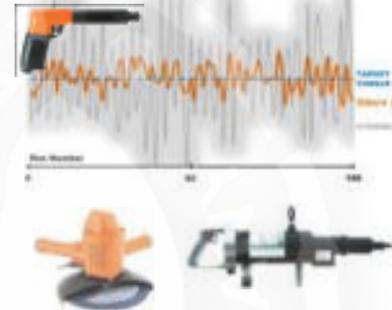
## Motor Vehicle

## Aerospace

## General Industry

## Electronics

Products



Customers



**Power Tools**  
(~\$325 Million)

**Electronic Tools**  
(~\$125 Million)

**Broad Portfolio Of Solutions Delivering “Smart Productivity, Smarter Results™”**



## 60+ Years in Aerospace

For decades, Aerospace production facilities all over the world have depended on Recoules, Quackenbush, Cleco, Dotco, and Apex products to deliver powerful, reliable, safe, efficient, and user-friendly performance. These products have been designed to bring exceptional value with durability, ergonomics, ease of integration and increased aero build rates in mind.



Advanced drilling equipment, Cutters, and Microstop cages



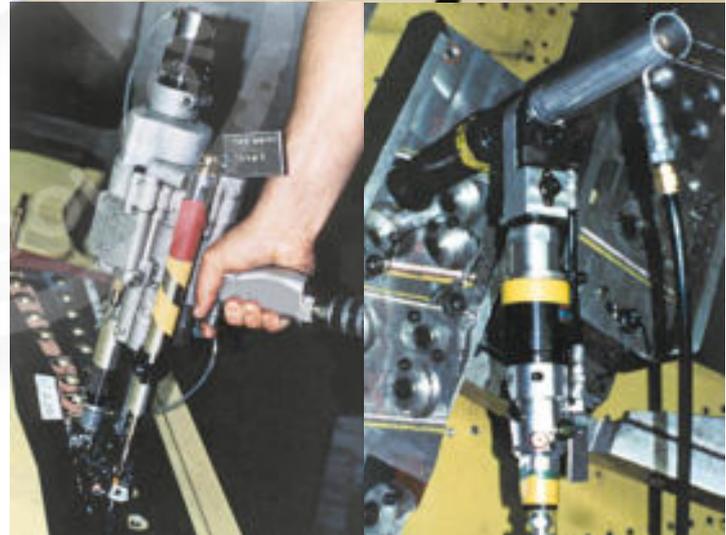
Pneumatic and Electric Fastening Tools and Systems



Tough, long lasting bits and sockets



Precision Material Removal air tools



**Creating Durable Products For Years That Last For Years.**



# 60+ Years of Aerospace

1947	Quackenbush Established		1989	Embraer Began developing the EMB 145 (currently named ERJ 145), 50-passenger aircraft	
1949	The first flight of the prototype DeHavilland Comet, the first commercial jet aircraft.		1989	Short Brothers is acquired by Bombardier	
1950	Dotco Established		1991	Bombardier First flight of CRJ, a stretch of its Challenger executive jet.	
1957	Boeing 707-120		1991	Airbus A330/340 LR First Flight	
1963	Boeing 727-100		1992	Bombardier CRJ200 enters service	
1967	Boeing 737-100		1994	Boeing 777-200	
1969	First human lunar landing. "one small step for man - one giant leap for mankind."		1994	Airbus A300-600 Super Transporter First Flight	
1969	Embraer Empresa Brasileira de Aeronautica SA, Embraer Formed		1997	Airbus A330-200 makes its first flight.	
1969	Boeing 747-100		2003	Bombardier Maiden flight of Global 5000	
1970	Airbus Industrie GIE formed		2005	Airbus A380 First Flight	
1970	Recoules Established		2005	Lockheed Maiden flight of the F-35 Joint Strike Fighter	
1972	Airbus A330 First Flight		2006	Boeing The Boeing 787 Dreamliner makes its first flight.	
1972	STS-6, the first flight of the Space Shuttle Challenger.		2009		
1983			2010	Apex Tool Group Established	
1987	Airbus A320 First Flight		2013	Airbus A350 Completes Maiden Flight.	
1989	The first flight of the B-2 "Spirit" bomber,		2013	Bombardier Maiden flight of CSeries commercial aircraft	

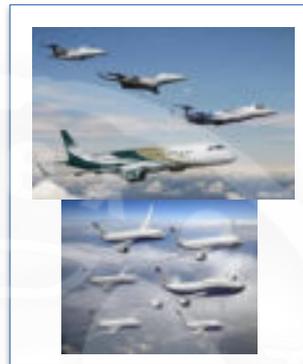
## Aircraft



Commercial



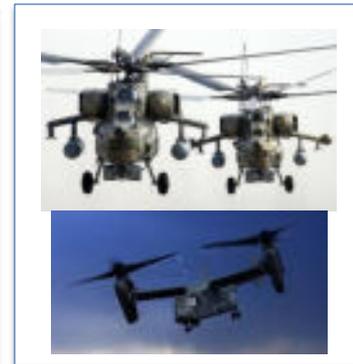
Regional



Business



Military



Rotocraft

## Space



## Defense





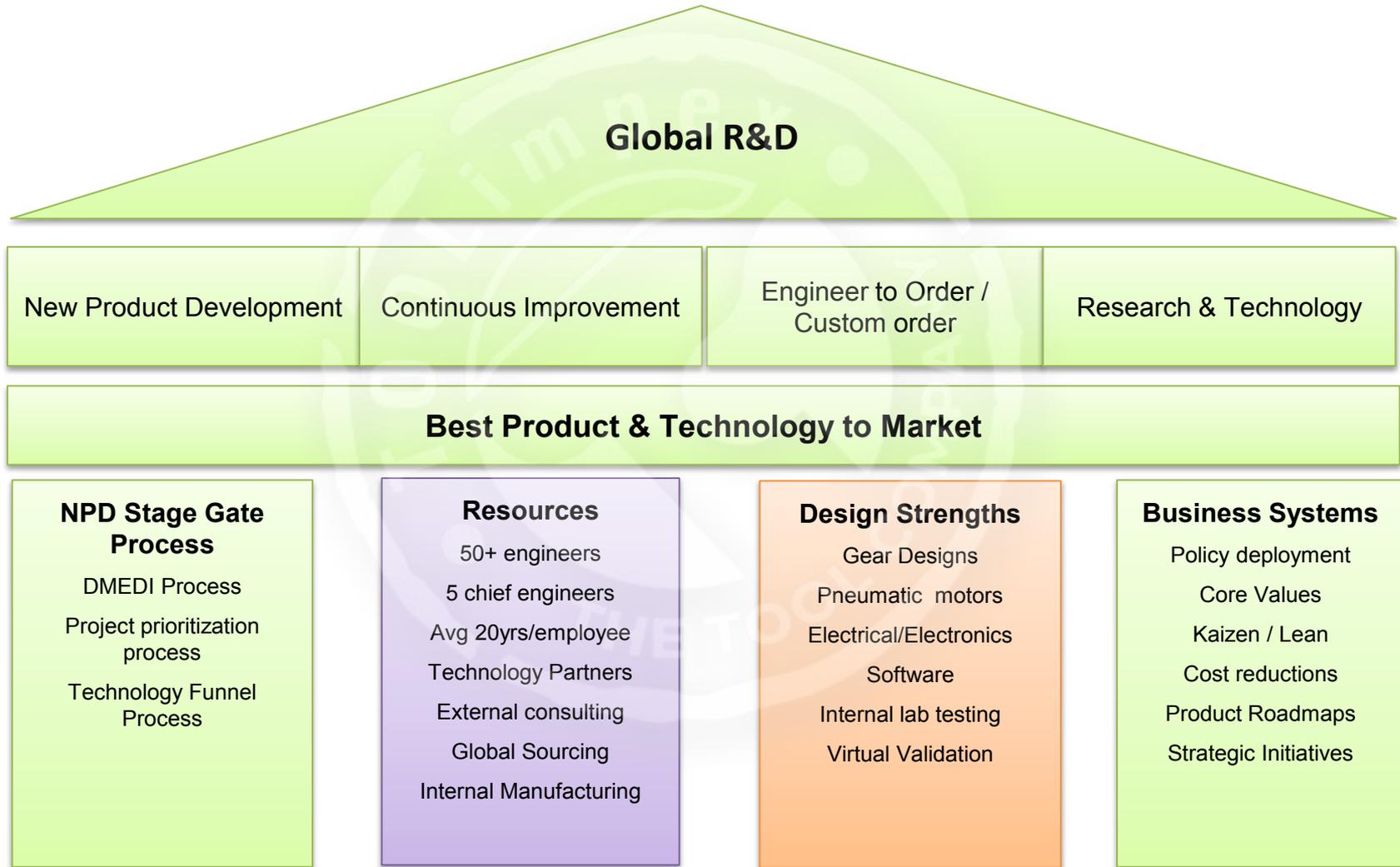
# Aerospace Customers



Global Provider For Global Customers



# Global R&D Foundation





# Product Differentiation

- Technology
  - Create / Embed latest technology
- Performance & Capability
  - Optimized designs
  - Breadth of product offerings
- Ergonomics
  - Best power density
  - Operator comfort
- Quality & Serviceability
  - Modularity
  - High durability
- Total Customer Value
  - Total cost of ownership





# Testing & Validation

- Accelerated testing (HALT/HASS)
  - Faster response to quality issues
  - Reduced time in development
  - Competitor Testing
  
- Full Tool Testing
  - Run to failure
  
- Field Testing
  - Pilot testing
  
- Certifications
  - Customer / CE etc.





# Broad Operations Footprint



Global Design And Operating Locations Able To Serve Customers Regionally



Why ATG?



# ATG Aerospace Solutions

## ■ Complete Solution Portfolio

- ADE and Cutters with Tightening and Material Removal solution portfolio
- Turn Key Solutions provider, application expertise, solution development, project management
- Global service network, after-sales service, maintenance and reconditioning capabilities

## ■ Solutions that reduce Total Cost of Ownership

- **Productivity** e.g. Cycle time, process time, repair time, set up time, calibration time,
- **Durability** e.g. Saving on repair parts (less parts, less costly parts), more years of use
- **Ergonomics** e.g. More up time, less worker fatigue
- **Quality** e.g. Less defects
- **Acquisition Cost** e.g. Livewire system architecture of multiple tools per controller

## ■ History and Experience

- ADE proven and qualified on multiple major programs
- Enables implementation of known solutions in less time
- Technical experts with industry process knowledge to get “right first time” solution
- Tightening Solutions proven in MVI can be applied to Aerospace





## Aerospace Complete Solution Portfolio



# Aerospace Solution Portfolio

Products

Brands

## Advanced Drilling

- Positive Feed



- Self Colleting

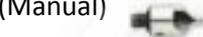


- Specialty



## Specialty Cutters

- Drilling
- Countersinking (Manual)
- Drill and Countersink
- Reamers
- Back Spot Face



## Tightening

- DC Electric Fastening
- Pneumatic Fastening
- Riveting
- Bits & Sockets



## Material Removal

- Hand Drills & Microstop Cages
- Rivet Shavers
- Grinders
- Sanders



- Rivet Shavers



- Grinders



- Sanders



## Universal Joints

- Universal Joints



## Custom Solution/Service



Largest Portfolio In The Industry



# Advanced Drilling and Cutter Solutions

Products

## Specialty



CD Drill



Nut Plate Drill



Back Spotfacer



Compact Power Feed

## Self Collecting



Template Foot



Concentric Collet

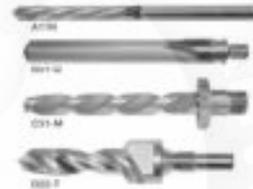


Twist Lock



C Foot

## Cutters

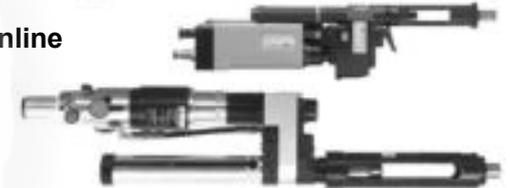


## Positive Feed

### Right Angle



### Inline



### New Technology



A1



Chip Fragmentation – Mitis™



Adaptive 2 Speed

## Complete Solutions For Hole Production



# Tightening Solutions

Pneumatic

Corded Electric

Wireless

Automation

Specialty Heads

Pulse tools

Stall and shut Off

Current control

Torque control

Livewire

I Wrench

Tool presence

Fixtured multiple

Automated systems



Frangible Fasteners/Eddie Bolts

Non Frangible Fasteners



Industry Leading Tightening Technology



# Material Removal Solutions

## Drilling and Countersinking



## Deburring/Grinding



## Sanding/Surface Preparation



Products

Applications



Durable Proven Products



# Turn Key Solutions Provider

## Equipment



Custom Drill and Countersink solution that took a 3 step process down to one step with vacuum, error proofing and enhanced ergonomics



Custom 10 Spindle wheel multiple solution with advanced tightening strategies, error proofing and data collection for optimum quality



Multi Spindle Robot end effector solution with advanced tightening strategies, error proofing and data collection, reconfigurable for optimum productivity

## Support

- Application and proposal support
- Project management and process

Purchase Order



Phase 1  
Pre Design Review



Phase 2  
Critical Design Review



Phase 3  
Final Design Review



Phase 4  
Manufacturing



Phase 5  
Delivery and Installation

- Mechanical & controls engineering
- Installation support
- Field service support
- Training

## Solutions

- Lower Cost of Ownership
  - Productivity
  - Durability
  - Ergonomics
  - Quality
- Process Improvements
- Error Proofing
- Data Management
- Advanced Tightening Strategies



# Global Service Network



## IN-HOUSE REPAIR NETWORK



### USA:

Norwalk, California  
 Redmond, Washington  
 Houston, Texas  
 Auburn Hills, Michigan  
 York, Pennsylvania  
 Lexington, South Carolina

### CANADA:

Mississauga, Ontario

### MEXICO:

Queretaro, Mexico

### BRAZIL:

Sorocaba, Brazil

### CHINA:

Shanghai, China

### INDIA:

Pune, India

### ENGLAND:

Staffordshire, UK

### FRANCE:

Ozoir, France

### GERMANY:

Westhausen, Germany

### HUNGARY:

Győr, Hungary



With a full range of tools for every production and maintenance operation, we are your ultimate productivity solutions partner. Our global service network can provide the level of professional repair and maintenance required to keep you up and running. No matter what your current tool repair capabilities are, we can maintain and manage your entire fleet of tools, even those built by other brands. You can rely on our in-house service centers and global distributor-based service network to deliver world-class support.



## Appendix 1

- ADE and Cutters Product



# ADE Positive Feed – Portfolio

## Positive Feed Portfolio

### Base Tools



### Attachments



### Accessories



## Features/Benefits

- Full range of positive feed up to 1" in Ti 1 3/8" in Al
- Inline and right angle to suit application
- Wide range of speeds and feeds
- Variable speed options on some models
- Up to 2.3hp/1600lbs of thrust
- Extensive range of attachments
  - MQL lubricators
  - Counter for cutter and service life
  - External Mitis™ compatible
- Adaptive option
- Custom design engineering to specific needs



# ADE Positive Feed – 15QRHD

## Head Duty 15QRHD Gear Head

### Base Tools



### Attachments



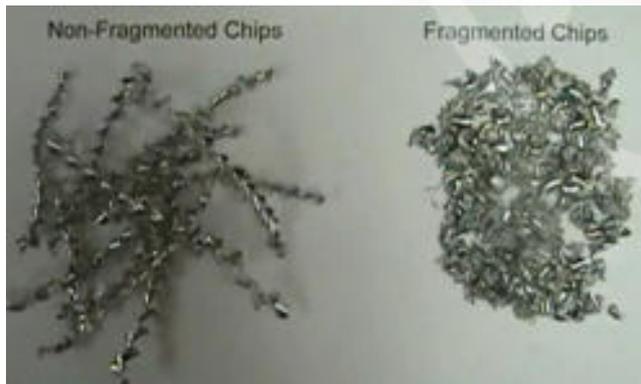
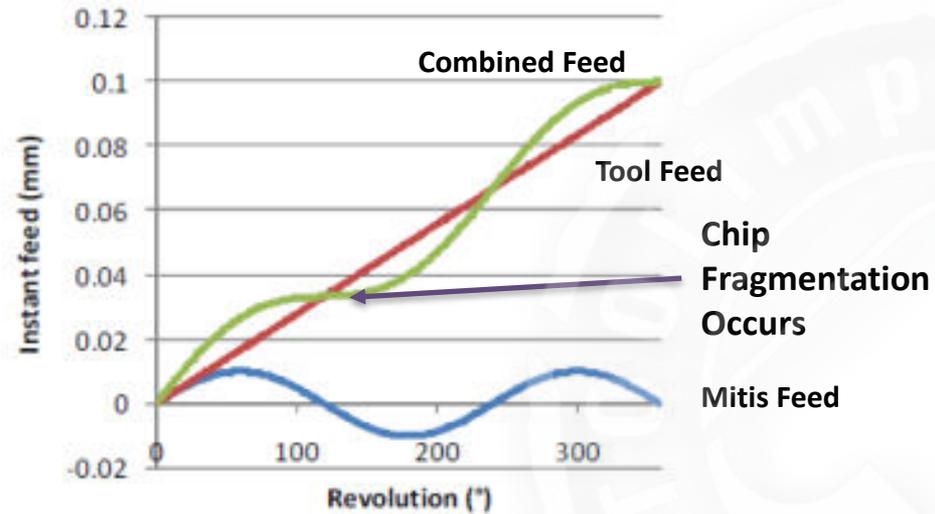
### Accessories



## Features/Benefits

- New design heavy duty gear head
  - Increased torque capability x 2
  - Improved durability
  - Greater hole capacity
- Interchangeable with existing 15 head
  - Less investment to upgrade existing tools
- 1.6hp with extended speed range
  - Greater range of applications possible
- Extensive range of attachments and accessories
- External Mitis™ compatible
- Adaptive Option

## Mitis – External or Internal Feed Oscillation



## Features/Benefits

- Greatly improves vacuuming of chips
  - Less FOD
  - Less clean up time
  - More efficient cutting
- Reduces risk of marking surfaces due to long chips
- Less torque spikes due to chip packing
- Predictable cutter life from consistent process
- Potential to extend cutter life
- Reduces heat build up in the cutter
- Minimizes need for lubrication
- External can be added to any positive feed
- Internal available on 9X2



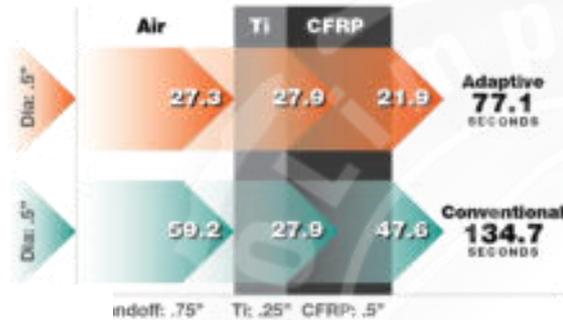
# ADE Positive Feed – Pneumatic Adaptive

## Positive Feed Adaptive

### Programmable 2 Speed Drilling System

Ideal for

- CFRP/Ti
- Ti/CFRP
- Ti/CFRP/Ti
- Al/CFRP/Ti
- Ti/Al



**DMP**  
(Drill Manager Pneumatic)



**Adaptive Drill**

Increased Productivity and more...

## Features/Benefits

- Automatic high speed/low speed in material
- Reduced cycle time
- More holes per cutter
  - Stops system after preset cutter count
    - Virtually eliminates use of a worn cutter
- Check tool performance on start up
  - Reduces chance of using a worn tool
- Optimizes Coolant Usage
  - Programmable for material
  - Shut of on exit
- Stores cycle and maintenance life on the tool
- On board air tool lubrication
  - Optimal tool performance
- Can be retrofitted to existing tools



## ADE Specialty – 10QNPD

### 10QNPD Nut Plate Drill



- Capacity .1285" Drill/ .250" Countersink\*
- .6"/15mm Feed Stroke, 7/16"/11mm Clamp Stroke
- Power 0.7hp/0.5kW
- Weight 5lbs/2.3Kg\*
- RPM 600/6000
- Minimum Countersink Depth Accuracy of +/- .001"
- Countersink Depth adjustable in .001" increments
- Variable spacing available from .3"/7.6mm to 1.0"/25.4mm
- M Mini Spindle Option for closer centers (0.219/5.6mm)" min)
- Pressure foot options to suit Nut plate Centers

### Features/Benefits

- Higher power - drill/countersink Faster
- More durable - less maintenance
- Flexible (re)configurations – Multiple applications possible with single base tool
- Electronic counter
  - For cutter life – reduces chance of using worn cutter/bad hole
  - Allows implementation of preventive maintenance – reduces chance of tool failure, less down time, less overall repair costs



## Appendix 2

- Tightening Product Presentations



# Tightening - 19 Series

## 19 Series Screwdrivers and Nutrunners



## Features/Benefits

- World-class ergonomics and comfort
- Industry-leading accuracy and precision
- 5-year clutch warranty
- Designed and tested to over 1 million cycles
- Available in over 100 variations, including custom-built configurations
- Perfect for all fastening applications, from mass production to quality-critical assembly



# Tightening - Global Controller

## mPRO400 Global Controller

Livewire™



Corded 18/48/67



I Wrench



Multiples



Intelligent Spindle



## Features/Benefits

- Common to all ATG electric tools
- Flexible product configurations
  - Corded and cordless
  - Fixtured and hand held
- Modular system builds
  - Up to 32 tools
- Key communication protocols
- Data management options
- Full serviceability
- Global product support
- Universal connectivity for ultimate flexibility
- Auto sensing voltage

A Global Solution



# Tightening - Livewire™

## Livewire™

mPRO400  
Global Controller



Livewire™



## Features/Benefits

- Leader in wireless
- Serviceable angle heads
- Engineered solutions
- Proven equipment
- Lower cost of ownership
- Multiple wireless options
- 16 Tools, 1 Controller – servo & controller on-board Tool
- Eliminate cables and cable management
- Increase operator efficiency and productivity
- Reduce in-system damage costs
- Multiple power supply options
  - Lithium-ion battery packs (26v or 44v)
  - Tethered Power Module (48v)
  - Auto Sensing

**Manage Up to 16 Cordless Tools with 1 Controller**



# Tightening - Corded Tools

## Electric Corded 18/48

mPRO400  
Global Controller



## Features/Benefits

- Over 50 years of experience
- One controller for all tools
- Serviceable angle heads
- Serviceable motors
- Proven equipment
- Lower cost of ownership
- Inline, pistol, and angle offering
- 2 – 230 Nm torque range
- Brushless motor technology
- Resolver speed / angle control
- Reaction transducer
- Ergonomic comfort handles
- High visibility status LED's

**Proven Range Of Durable Corded Electric Tightening Tools**



# Tightening - I Wrench



- Measurement of Angle of Rotation Independent from Temperature
- Rechargeable Li-Ion battery
- Operator Guidance through vibration notification



# Tightening - Intelligent Spindle

- Torque Range : 2 – 2800 NM
  - Compact on-board intelligence
  - Modular Construction – Ultimate Versatility



- High Productivity
  - World class durability (MTBF 3 Mil cycles @80%)
  - World class accuracy (Cmk >1.67 @ +/- 5%)
  - Dual torque transducers
    - Angle Encoder
    - Resolver

- Over 25,000 nutrunners installed
- European Homologation Compliance
- Complete product portfolio
- Proven lower cost of ownership





## Appendix 3

- Material Removal Product



# Material Removal - Hand Drills

## Pistol Grip



- Most common style of air drill
- Use when drilling axis is horizontal or the work piece is below the operator
- Chuck sizes usually vary between 1/4" to 1/2" (6.4 to 12mm)
- Options include governor, reverse switch, auxiliary handle, etc.

## Angle



- Uses short drill bits to access tight or cramped spaces
- Popular in aerospace and confined area drilling
- Comes in a variety of configurations to optimize accessibility



## Inline



- Drilling vertical holes along the sight line of the operator
- Can be great for drilling in cramped and awkward spaces where the inline configuration is required
- Least popular version of handheld drills



# Material Removal - Microstop Cages & Cutters

## Manual Drill and Countersinking

## Features/Benefits



- **Quality**
  - Centering cone of the cutter for perfect concentricity
  - Ball pivoting spindle to ensure alignment
- **Durability**
  - Microstop depth secured by steel locknut
  - Hardened and ground chrome-nickel steel spindle
- **Accuracy**
  - Micro depth adjustment
  - Multiple base options to ensure maximum stability when drilling/countersinking
- **Productivity**
  - Optional integral vacuum for chip extraction reducing clean up



# Material Removal - Die Grinders

## High Speed Turbine



- Characterized by high-speed turbine motor
- Typically 0.04-0.08 Kw
- Some are governed
- Mostly front exhaust
- Do not lubricate!
- 1/8" Collet or 3mm Collet

## Pencil



- Rotary vane motor
- Mostly non-governed
- Front and rear exhaust
- 1/8" collet

## Angle



- Rotary vane motor
- 0.15-0.75 Kw
- 1/4" collet
- Geared angle head and non-geared available
- Many combinations of speeds, governing options, speed regulation, and housing material

## Inline



- All rotary vane motor driven
- Typically range from 0.15 – 0.75 Kw
- 1/4" Collet
- Numerous variations and combinations of lengths, speeds, governing options, speed regulation, and housing material





# Material Removal - Sanders, Buffers, Polishers

## Angle/Vertical Sanders



- Uses sanding discs (PSA, Hook and Loop, etc.), flap wheels, polishing pad or bonnet
- Used with backing pad and/or intermediate soft/medium pad
- Can be angle, handle, or pistol grip

## Inline / Straight Sander



- Uses the edge rather than the face of the flap or bristle wheel
- Consumables are abrasives on an attachment shank

## Belt Sanders



- Uses belt-shaped abrasives which comes in a variety of lengths and widths to suit the application
- Ideal for deburring and finishing in tight areas or where sanding has to conform to a contour

## Orbital & Random Orbital Sanders



- Typically use sanding discs or sand paper (PSA or Hook and Loop),
- Popular orbit patterns are 3/16" or 3/32" (2 or 4 mm)
- May feature central vacuum
- One or two-handed grip

